

# EOS and Cisco: Globally Scaling Effective Business Solutions

SOLUTIONS BRIEF

In today's market, businesses are driven to achieve digital resilience, build AI-ready data centers, and future-proof their workspaces. They face challenges from all sides: acute market competition, disrupted supply chains, and the need to accelerate global deployments and maximize ROI from complex technology investments. To succeed, customers require solutions that reduce IT complexity, so they are "easy to run" and provide a practical path to applying emerging technologies, like AI and observability.

Together, EOS Solutions and Cisco empower enterprise customers to succeed, delivering solutions that address these business-critical challenges. We simplify global IT transformations by accelerating the implementation, adoption, and time to value of next-generation technology solutions. With our vertically integrated model, single profit-and-loss (P&L) center across 28 trading entities and 175 countries and 24/7 expert global services, we focus on reducing complexity and enhancing resilience across modern digital environments. We provide the IT agility needed to be competitive in today's world.

## Solution: Cloud and AI-ready Infrastructure

Businesses are struggling to bridge the gap between AI ambition and AI execution. They need secure, scalable, AI-ready data centers and cloud infrastructure that can handle compute-intensive workloads from cloud to edge, while simplifying deployment and achieving measurable business outcomes.

### Accelerate Your AI Transformation With Future-Ready Infrastructure

EOS and Cisco accelerate AI execution by starting with your desired business outcomes and then work backward to design and deploy the right secure, scalable, AI-ready infrastructure. Our outcome-driven approach simplifies deployment, handles compute-intensive workloads from cloud to edge, and delivers measurable operational efficiencies tied directly to your business goals.

Together, EOS and Cisco provide enterprise organizations with:

- **Accelerated deployment:** EOS achieved 80% faster deployment of AI infrastructure for a client using pre-validated, modular [Cisco AI PODs](#) for AI-powered fraud detection.
- **Secure generative AI:** We enable confident GenAI deployment, eliminating data leakage and advanced cyber threats, using [Cisco AI Defense](#) and [Hypershield](#).
- **Deep technical expertise:** With more than 450 Cisco-certified professionals, including an expansive global team of CCIEs, CCNPs, and CCNAs, holding over 1,100 certifications, we ensure a continuously evolving, high-value, and productive relationship for our customers.

### Global Expertise for Digital Resilience

EOS IT Solutions and Cisco deliver the expertise and solutions enterprises need to navigate today's complex IT landscape. We simplify your global transformation journey, accelerating your adoption and time to value of next-generation technology.

- Leverage our deep technical team, including 23 CCIEs, to deploy secure, scalable, AI-ready infrastructure 80% faster.
- Unify your network with AI-driven solutions and cut major incidents by 25%.
- Our Splunk optimization identifies up to 40% in licensing cost consolidation, turning wasted spend into reinvestable budget.

## Solution: Networking

Organizations must deal with network and management complexity and can struggle with support channels and disconnected dashboards that lead to reactive troubleshooting. Maintaining consistent connectivity and security for a workforce spread across home, office, and public clouds often introduces user productivity losses and high IT overhead. Ever more sophisticated cyberattacks pose constant threats. Meanwhile, the rapid rise of AI places immense demands on IT infrastructure, even as it spurs innovation.

### Reducing IT Complexity and User Friction

EOS IT Solutions partners with Cisco to deliver secure, intelligent, and scalable networking infrastructure, accelerating business agility through unified, AI-driven solutions, like [Cisco Application Centric Infrastructure \(ACI\)](#), [Secure Access Service Edge \(SASE\)](#), and [Nexus Hyperfabric](#), simplifying and securing IT environments, and automating network management. Our end-to-end global services, including design, pre-staging, and deployment for wired, wireless, and data center environments, ensure seamless integration and protection for mission-critical and hybrid work.

Together, EOS IT Solutions and Cisco provide enterprise organizations with:

- **Operational resilience and agility:** We leverage Cisco ACI, [Intersight](#), and [Nexus Dashboard](#) to deliver automation and orchestration that reduces mean time to resolution (MTTR) by 45% and cuts major incidents by 25%.
- **Global, large-scale deployments:** Our expertise covers end-to-end services, including pre-staging and deployment, as demonstrated by a project where we installed 952 Cisco switches and 18,695 access points across 21 ships in seven countries.
- **Integrated logistics (Rack & Roll):** We coordinate procurement, logistics, installation, and integration of key IT assets, including for data center and remote deployments, ensuring state-of-the-art solutions are live faster.

## Solution: Splunk

Many organizations underutilize their [Splunk](#) investment, resulting in under-tuned environments and uningested critical data sources. This locks the platform's full potential for real-time security intelligence, observability, and AI-ready automation, turning it into an underperforming cost center.

### Unlock Full-Stack Observability and AI-Ready Automation

With one of the deepest independent Splunk teams in the market, built over 15 years, EOS IT Solutions optimizes and extends your Splunk environment for full operational visibility across your Cisco ecosystem. We configure the platform to eliminate bottlenecks, cut licensing costs, and unlock critical new use cases from real-time security analytics to AI-ready automation.

Together, EOS and Cisco provide enterprise organizations with:

- **Proven cost reduction:** Our optimization work routinely identifies licensing consolidation opportunities of up to 40%, turning wasted spend into reinvestable budget.
- **Real-time performance:** We re-engineer scheduled searches, that once took 20 minutes to run in under 20 seconds, transforming Splunk into a real-time operational tool.
- **Deep technical team:** Our 15-year dedicated Splunk engineering team simplifies complex environments and develops custom solutions for unique business and security needs.

Contact an EOS IT Solutions expert today to schedule your transformation assessment. 